

THE LEADERSHIP PIPELINE

Ensuring the right focuses for one's level

Outcomes

- Understand the 5 key leadership levels and requirements of each
- Explore how one is currently working in terms of skills, working habits and key focuses
- Reset one's direction to ensure alignment with the role

Primary Components

- **Key Focuses:** Keys for success at each level
- **Skill Development:** What to work on in order to be successful
- **Time Application:** How much time you're spending on each area of focus

Overview

Based on the renowned book by the same title, participants learn what they need to start doing and stop doing as they move from one level to the next within the organization in order to ensure their success. Without this key knowledge leaders usually falter as what got them to the level they were successful at is no longer what they need in order to excel where they are today. This is an experiential workshop, using analysis of real tasks as well as live coaching.



Key Assumptions:

1. All leaders pass through common stages
2. Progression requires new skills, capabilities, changes in focus
3. Target development programs / resources before & after each transition
4. Ready Now means ready to move to the next level, not ready to be the best at the next level
5. Identify aspiring high potential leaders early on in their careers