

MANAGING PERFORMANCE

Maximizing engagement at all performance levels

Outcomes:



Discover
The
Keys To
Motivation



Explore How To
Engage Team
Members



Understand The
Secrets Of
Sparking
Performance

Overview

Without engagement and performance an organization cannot maximize its investment in its people. Learn specific practices that accelerate motivation while learning the keys to managing those who are not performing.



Primary Components

Motivation: What motivates people, specific tactics to keep the momentum going with both high and low performers.

Engagement: The importance of the manager-employee relationship to success and retention.

Coaching: How to coach early to avoid the need for difficult conversations and corrective action.

Dialogue: Our longer session allows time for participants to talk about their challenges and an expert facilitated discussion to help each other.